

**DALAMAN VOCATIONAL SCHOOL
FOREIGN TRADE DEPARTMENT
FOREIGN TRADE PROGRAM**

1. Year - 1. Term					
Course Unit Code	Course Unit Title	Course Type	T	P	ECTS
YDB1801	ENGLISH I *	Required	2	0	2
YDB1803	GERMAN I *	Required	2	0	2
YDB1805	FRENCH I *	Required	2	0	2
ATB1801	ATATURK'S PRINCIPLES AND REVOLUTION HISTORY I	Required	2	0	2
TDB1801	TURKISH LANGUAGE I	Required	2	0	2
DŞT1001	FOREIGN TRADE OPERATIONS I	Required	3	0	4
İŞY1813	MICRO ECONOMICS	Required	3	0	3
İŞY1815	BUSINESS MANAGEMENT	Required	3	0	6
İŞY1811	BASIC LAW	Required	3	0	4
MUH1801	GENERAL ACCOUNTING I	Required	3	1	4
BİP1803	INFORMATION AND COMMUNICATION TECHNOLOGIES I	Required	3	0	3

1. Year - 2. Term					
Course Unit Code	Course Unit Title	Course Type	T	P	ECTS
YDB1802	ENGLISH II*	Required	2	0	2
YDB1804	GERMAN II *	Required	2	0	2
YDB1806	FRENCH II *	Required	2	0	2
ATB1802	ATATURK'S PRINCIPLES AND REVOLUTION HISTORY II	Required	2	0	2
TDB1802	TURKISH LANGUAGE II	Required	2	0	2
DŞT1002	FOREIGN TRADE OPERATIONS-2	Required	3	0	4
DŞT1004	CUSTOMS PROCEDURES	Required	3	0	3
İŞY1814	MACRO ECONOMY	Required	3	0	3
DŞT1006	INTERNATIONAL COMMERCIAL LAW	Required	3	0	3
DŞT1498	VOCATIONAL INTERNSHIP(20 Working Days)	Required	0	0	5
PZR1802	MARKETING PRINCIPLES	Elective	3	0	3
DŞT1502	FREE ZONES	Elective	3	0	3
RTV1802	COMMUNICATION	Elective	2	0	3
İŞY1816	QUALITY MANAGEMENT SYSTEMS	Elective	2	0	3
SGP1804	ENVIRONMENTAL PROTECTION	Elective	2	0	3
İŞY1838	COMMERCIAL MATHEMATICS	Elective	2	0	3
BİP1802	INFORMATION AND COMMUNICATION TECHNOLOGIES II	Elective	2	0	3
ISG1902	OCCUPATIONAL HEALTH AND SAFETY	Elective	2	0	3

2. Year - 1. Term					
Course Unit Code	Course Unit Title	Course Type	T	P	ECTS
DŞT2001	INTERNATIONAL ECONOMICS-1	Required	3	0	3
DŞT2003	INTERNATIONAL FINANCING	Required	2	0	3
DŞT2005	VOCATIONAL WRITING TECHNIQUES	Required	3	0	4
DŞT2007	LOGISTICS	Required	3	0	4
DŞT2009	VOCATIONAL FOREIGN LANGUAGE	Required	3	0	4
DŞT2501	ECONOMICS OF TURKISH AND EU	Elective	2	0	3
DŞT2503	EXPORT TRANSACTIONS	Elective	2	0	3
DŞT2505	INTERNATIONAL ECONOMIC ORGANIZATIONS	Elective	2	0	3
İŞY2807	COMMERCIAL LAW	Elective	3	0	3
İŞY2805	RESEARCH METHODS AND TECHNIQUES	Elective	2	0	3
İŞY2813	BUSINESS MANAGEMENT-1	Elective	2	0	3
DŞT2507	BANKING AND EXCHANGE TRANSACTIONS	Elective	3	0	3
PZR2803	CUSTOMER RELATIONSHIP MANAGEMENT	Elective	2	0	3

2. Year - 2. Term					
Course Unit Code	Course Unit Title	Course Type	T	P	ECTS
DŞT2002	INTERNATIONAL ECONOMICS-2	Required	3	0	3
DŞT2004	INTERNATIONAL MARKETING	Required	3	0	3
DŞT2006	FOREIGN TRADE PACKAGE PROGRAM APPLICATIONS	Required	3	0	4
DŞT2008	ELECTRONIC COMMERCE	Required	3	0	3
DŞT2498	VOCATIONAL INTERNSHIP(20 Working Days)	Required	0	0	5
İŞY2804	BUSINESS AND SOCIAL SECURITY LAW	Elective	2	0	3
MUH2804	FOREIGN TRADE TRANSACTIONS ACCOUNTING	Elective	2	0	3
PZR2814	SALES FIELD PLANNING	Elective	2	0	3
İŞY2814	BUSINESS ADMINISTRATION-2	Elective	2	0	3
PZR2816	RETAIL MANAGEMENT	Elective	2	0	3
İŞY2802	QUALITY ASSURANCE AND STANDARDS	Elective	2	0	3
SGP2802	FIRST AID	Elective	2	0	3
DŞT2502	STANDARDIZATION IN FOREIGN TRADE	Elective	2	0	3
DŞT2504	PROFESSIONAL ETHICS	Elective	2	0	3